

2017-2018

ANNUAL REPORT



www.ranchhope.org



info@ranchhope.org

Our Mission

Ranch Hope is a leader in fostering environments that transform lives empowered through Christ-centered love and compassion.

Dear Friends,

It is our pleasure to present to you Ranch Hope's Annual Report for Fiscal Year 2018 (FY18). It was a year of both challenge and growth.

As is always the case, we experienced highs and lows with the number of youths referred to our services throughout the year, and this directly affects the finances of the Ranch. Despite the challenges, we remained focused on providing the highest quality service to our youth and families while gearing up to seek national accreditation for our behavioral healthcare services.

Throughout the year, representatives from all departments came together to examine every aspect of the ministry with regard to workflow, processes and quality of services delivered to youth and families. We worked together to measure our services against standards set by the Council on Accreditation (COA). Please read more about the accreditation process in the article to the right.

We were particularly challenged in the Omega Program, in that we received very few referrals for the unique services provided by the program. However, we kept our commitment to provide quality services to youth with behavioral health issues and co-occurring medically fragile conditions.

With the support of our generous partners, we completed many needed capital improvements to our facilities. These included security upgrades to Strang School; back-up power generators on three treatment homes; a new roof on the Camp Edge Lodge; and the repurposing of a former residential building into the campus Welcome Center, which is home to a new youth recreation center and staff office suites.

For the next year and beyond, we maintain our focus on accreditation, strategic planning and continuous improvement of our services and facilities. We thank you for blessing us with your prayers and financial support. Together, we are changing lives!

In Him,



David L. Bailey, Jr.
Chief Executive Officer

William Gosweiler
Chair, Board of Directors



National Accreditation Update

Beginning in November of 2017, an accreditation team was formed with the goal of measuring Ranch Hope's policies and practices against the Standards set by the Council on Accreditation (COA). The team spent a year gathering evidence to provide to the two-member review panel, and preparing for their visit to the Ranch scheduled in November, 2018.

One of the major requirements of achieving national accreditation is to implement a Performance and Quality Improvement (PQI) program. Through the accreditation process, Ranch Hope created a PQI plan that uses data that will help us identify areas of the organization in need improvement. It is this model that will guide us in the future to ensure that we continue to deliver excellent services to our youth and families.

National accreditation also requires the development and implementation of a four-year strategic plan. Through the strategic planning process, departments developed both short- and long-term goals and the action steps to serve as our guide for moving into the future.

A third requirement of accreditation is producing an annual report. This inaugural report is the first of many that will share the successes, challenges and stories that define our ministry.

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Tom Ryan, Ph.	Linda Smick
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Donor and Volunteer Supported Accomplishments

“My staff treats me like I am his own family; when I need to talk, he is always there.” This very simple, straightforward statement made by a Ranch Hope youth means the world to us! It is **you**, our faithful supporters in the community, who enable us to provide this Christ-centered, compassionate care. See below some of the ways your very generous financial and volunteer contributions helped drive our ministry forward.



2018 marked Ranch Hope's 54th year of caring for children, youth and families.



“Ranch Hope youth are so appreciative of the time I spend with them. It means so much to me to be able to support them, and I always enjoy our time together.”
Bethanny Garrison, Camp Edge Auxiliary Volunteer



Scholarships helped children from the community enjoy summer opportunities at Camp Edge.



Rev. Dave Bailey celebrated the 60th Anniversary of Ranch Hope Radio with many long-time volunteers and friends.



Youth participated in the fourth annual Art & Glass Week at Salem Community College.



Youth and staff enjoyed an evening of fun and fellowship hosting the Liberty University Flames Men's Ice Hockey Team at our Sports Banquet.



Enhanced career exploration and service training opportunities for youth included Catering, Community Gardening and CPR Certification.



Youth safely enjoyed the Great American Solar Eclipse.



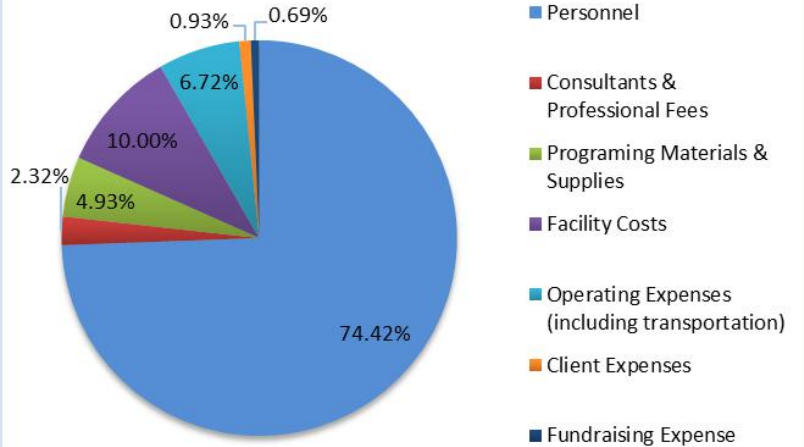
Fiscal Year 2018 Expenses and Revenues

Expenses

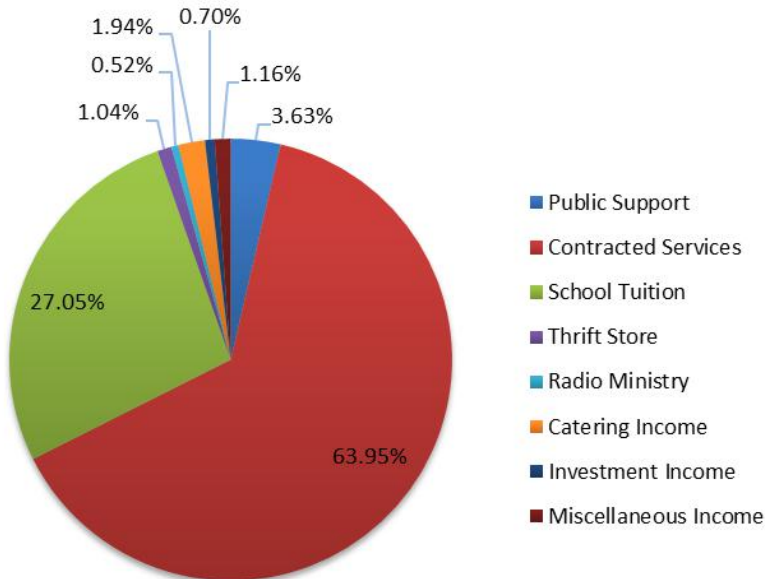
Personnel	8,535,056.00
Consultants & Professional Fees	265,993.00
Programing Materials & Supplies	564,868.00
Facility Costs	1,146,363.00
Operating Expenses (including transportation)	770,934.00
Client Expenses	106,369.00
Fundraising Expense	<u>78,673.00</u>
<u>Total Expenses</u>	<u>11,468,256.00</u>

“Thank you Jesus for the transformation, you took what the enemy meant for evil & you turned it for good ❤️” - Former Youth

Expenses



Revenues



Revenues

Public Support	439,855.00
Contracted Services	7,740,212.00
School Tuition	3,274,200.00
Thrift Store	125,999.00
Radio Ministry	63,444.00
Catering Income	235,052.00
Investment Income	85,177.00
Miscellaneous Income	<u>140,364.00</u>
Total Revenue	<u>12,104,303.00</u>

“They are a big family that’s there for you. ” - Former Youth



Behavioral Healthcare Residential and Specialty Care

52 youth were served

5,800 hours of individual, group and family counseling/ therapy

52% reunified with their families upon discharge

FINANCIAL DONORS 7/1/2017—6/30/2018

Churches and Affiliated Organizations

Aldine UMC
 Allentown UMC
 Alloway Baptist Church
 Barnsboro UMC Missionary Fund
 Bethany Grace Community Church
 Bethany St. John's UMC
 Bethesda UM Women, Pilesgrove
 Brooklawn UMC
 Cape Island Baptist Church Fellowship Fund
 Cape May UMC Friendly Class
 Centenary Methodist Church UMW
 Central UM Women, Linwood
 Christ Episcopal Church
 Clonmell UMC, Gibbstown
 Cold Spring Presbyterian Church
 Presbyterian Women
 Country Road Bible Church
 Cumberland UMC, Millville
 Deerfield UMC
 Delaware Bay District UMW
 Dividing Creek UMC--UM Women
 Dobbins UMC, Delanco
 Dorchester UMC
 Elmer UMC
 Emmaus UMC, Smithville
 Epworth UM Women
 Evangelical UMC Seekers Group
 Evangelical UMC, Clarksboro
 Fairton UMC
 First Baptist Church Mission Fund, Cape May Court House
 First Baptist Church Missions
 First Presbyterian Church of Salem
 First Presbyterian Church Women's Association, Bridgeport, PA
 First Presbyterian Church, Blackwood
 First Presbyterian Church, Bridgeport, PA
 First Presbyterian Church, Cedarville
 First Presbyterian Church, Clayton
 First UMC Toms River-UM Women
 First UMC Forum Bible Class, Collingswood
 First UMC Mission Fund, Bridgeton
 First UMC, Collingswood
 First UMC, Moorestown
 Friendship UMC, Monroeville
 First UMC, Williamstown
 Grace Lutheran Church Women, Somers Point
 Greater NJ Annual Conference of the UMC
 Green Creek Community Church Missionary Fund
 Head of the River Methodist Church
 Heislerville UMC
 Holmesburg UMC
 Indian Mills UMC
 Lakehurst UM Women
 Laurel Springs Baptist Church
 Lion of Judah Assembly of God, Somerdale
 Mauricetown UMC

Memorial Presbyterian Church
 Middletown UMC
 Midwinter Advance Committee
 MT Pleasant Methodist Church, Millville
 Mt. Calvary Baptist Church, Camden
 Mt. Zion Baptist Church, Salem
 New Hope UMC
 Newfield UMC
 Norwood UMC
 Pittsgrove Presbyterian Church
 Port Elizabeth UMC
 Richwood UMC
 Seventh Day Baptist Church of Shiloh
 Siloam UMC
 South Seaville Women's Auxiliary
 St. Mark UMC, Hamilton Square
 St. Paul UMC, Willingboro
 St. Paul's Presbyterian Church Mission Fund, Laurel Springs
 St. Paul's Presbyterian Church Women's Association
 St. Paul's UMC Women in Mission, Paulsboro
 St. Paul's UMC Women, Brick
 St. Paul's UMC, New Gretna
 St. Paul's UMC, West Deptford
 Tabernacle UMC
 Tabernacle UMC Lower Lights Class
 The Catholic Community of the Holy Spirit
 The First UMC- CMCH
 The Presbyterian Church at Absecon
 Tri-County Lighthouse Baptist Church Ministries
 Trinity UMC-- UM Women, South Amboy
 Trinity UMC, Van Wert, OH
 Trinity Woodruff UM Women
 Tuckahoe UMC
 UMW Greater NJ Conf. The Pinelands UMC Women
 UMC of Sea Isle City
 UMC Women Cape May UMC
 UMC of St. Andrews, Cherry Hill
 UM Women, Allentown UMC
 Waretown UMC
 Wesley Methodist Church, Woodbine
 West Park UMC
 Winslow UMC
 Woodruff UMC
 Woodstown Presbyterian Church
 Woodstown Presbyterian Church - Friday Morning Men's Breakfast Bible Study

Businesses and Corporations

1st Bank Of Sea Isle City
 21st Century Electric, Inc.
 Adams & Adams, Inc.
 American Express PAC match
 Arthur J. Gallagher & Co.
 B.R. Williams, Inc.
 Bank of America United Way Campaign
 Bob Brooks Auctioneer
 Bobbitt Auto Inc.
 Box Tops for Education
 Bravo Packing, Inc.
 ComTec USA
 Coombs Sod Farms, LLC

Cowtown Bawl, Inc
 Cumberland Mutual Fire Insurance Company
 Dempsey, Weiss & Associates
 E.W. Bostwick Inc.
 Extra-Mile Cleaning, Inc.
 Farmers of Salem New Jersey 1752 Club
 FC The Hub, LLC
 Fidelity Charitable Gift Fund
 Fitzpatrick, Bongiovanni & Kelly, PC
 Ford, Flower, Hasbrouck & Loefflad Attorney Business Account
 Funding Factory
 Gary's Lawn Service
 Gerry Palermo Plumbing Heating Cooling
 Gloucester County Packing Company
 Investment Centers of America, Inc./Oak Tree Financial
 Kaminari, Inc./TA: Dino's Seaville Diner
 Langsdorf Builders
 Leone Produce, LLC
 Mister Sew-Vac, Inc.
 Mood's Farm Market LLC
 Pfizer
 Pine Hill Moble Court, Inc.
 Plymouth Rock Assurance
 PSEG Nuclear
 PSEG Power of Giving Campaign
 Salem County Board For Vocational Education
 SJ Distributors
 Steven L. Hotz Inc.
 Stimpson's Tree Farm
 Sturdy Savings Bank
 Sysco Philadelphia
 The Alpha First Group, LLC
 The Boeing Company Employee Individual Giving Program
 Thomas H. Heist Insurance Agency
 Travelers- CYB2
 Truist
 Tuckahoe Turf Farms, Inc.
 Unum Group
 Wiltech Inc.
 Woodside Farms
 Woodside Kitchens Inc
 Zarin & Associates
 Aetna Foundation, Inc.
 AmazonSmile Foundation
 American Express Company Employee Giving Program

Foundations

Beta Sigma Phi Endowment Fund
 Camden Home for Children & SPCC
 ExxonMobil Foundation
 Foster Karney Trust Fund
 Fox Foundation
 International Reform Federation
 John Harris Family Partnership
 Marvin Samson Foundation
 PHI Community Foundation
 Razoo Foundation
 Salem Health & Wellness Foundation
 The Benevity Community Impact Fund
 The CarMax Foundation

The Chatlos Foundation, Inc.
 The Messner Foundation, Inc.
 The Ulderico & Anna Milani Charitable Foundation
 Community Partners
 America's Charities
 Berean Baptist Church
 Brigantine Education Association
 Combined Auxiliaries of Ranch Hope
 Delta Chapter
 Garden State Assy. #13 Artisans Order Mutual Protection
 Gloucester Veteran Affairs Board Of Chosen Freeholders
 Harrisonville Ruritan Club
 Laureate ETA Chapter Beta Sigma Phi
 Ranch Hope Atlantic County Auxiliary
 Ranch Hope Camden County Auxiliary
 Ranch Hope Camp Edge Auxiliary
 Ranch Hope Cape May County Auxiliary
 Ranch Hope Salem County Auxiliary
 Ranch Hope Suburban Auxiliary
 Ranch Hope Wranglers Auxiliary
 Re Hi Classes of 1950-1959
 Salem High School Social Fund
 Shirley Brownrigg Charitable Trust
 South Jersey Fly Fishers Inc.
 The Exchange Club of Salem
 The Southwest Council, INC.
 Third District Legislators: Sweeney, Burzichelli & Taliaferro
 United Way of Greater Phila. & SNJ
 United Way of Lancaster County
 United Way of the National Capital Area
 Village Arms Senior Citizen Building, Flower Fund
 Wesley Manor Resident Council Fund
 Wistarburg Ruritan Club
 Women's League of Mt. Holly

Individuals

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 Ms. Harriett Reardon Bailey



The Shelter of Hope

88 youth were served

800 hours of individual, group and family counseling/ therapy

75% reunified with their families or referred to additional treatment

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Mr. and Mrs. Lewis Graham
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Ms. Jean Grebowich



Hope for Independent Living and Life Skills Program

7 young adults were served (ages 18-21)

2,077 hours worked and earned \$17,668

Various Work Experience included: landscaping, retail and food services

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Camp Edge Outreach Ministry



362 youth served through summer camp programs

204 individuals took part in the Muddy Bottom Run & the Sasquatch Night Run

454 middle & high school student cyclists competed in the NICA-NJ race



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